# SOUL WINNING MANUAL

Mobilizing for Effective Evangelism

# NIYI MAKINDE

# NIYI MAKINDE Soul Winning Manual



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#### ESTABLISHED FACTS

The scripture says **"Likewise, I say to you, there is joy in the presence of the angels of God over one sinner who repents."** (Luke 15:10) When a sinner repents or turns to God, there is joy in the presence of all the angels (the angels are joyful). If all angels rejoice over one soul, can you imagine the joy galore that would be in heaven when about three thousands (3000) souls were saved on Pentecost? How much more the joy that would be in the heart of God? Certainly, the joy galore would be too much. God values one soul more than the wealth of the earth. God passionately desires that all souls be saved.

#### GOD'S ACTION IN SAVING SOULS

There are some certain things that must be understood:
1) HE SENT HIS SON: JOHN 3:16
John 3:16 says, "For God so loved the world that He gave His

## only begotten Son, that whoever believes in Him should not perish but have everlasting life."

The sending of Jesus is for the saving of souls. Jesus died on the cross so all men can be saved. Jesus died for all men. He didn't die for Himself but for you and I.

#### 2) HE SENT THE HOLY SPIRIT: ACTS 1:8

Acts 1:8 says, "But you shall receive power when the Holy Spirit has come upon you; and you shall be witnesses to Me in Jerusalem, and in all Judea and Samaria, and to the end of the earth."

Jesus ascended to heaven in the sight of His disciples. Just like the Father sent Jesus to the world, the Father also sent the Holy Spirit to the believers. Jesus is to everyone in the world but the Holy Spirit is only to the believer. The Father sent the Holy Spirit to empower believers to effectively witness Jesus.

#### GOD SAVES SOULS WHILE MEN WIN SOULS

A believer can lead an unsaved to salvation but no believer can save a soul. Only God can save souls but we can win souls. The Bible says **"The fruit of the righteous is a tree of life, and he who wins souls is wise."** (Proverbs 11:30). That is why we are called soul winners not soul saviors. God is the Saviour, we are just the winner of that soul. We are to win those souls to God by preaching the gospel to people.

You must bear in mind that it's not in your power to save the soul of another man but you can win the soul of another man. To win souls is to get souls to believe and receive what God has done through Christ's death, burial and resurrection. The moment an unsaved believe and confess the Lordship of Jesus, there's a regeneration that takes place instantly in the heart of that person by the Spirit of God. When the regeneration takes place within, the soul of that person has been saved. Ours is to preach salvation, God's is to perform the salvation.

#### ANGELS DON'T PREACH AND CAN'T PREACH THE GOSPEL, ONLY SAVED MEN CAN PREACH THE GOSPEL

Unbelievers cannot preach the gospel, regardless of how intellectual or sound they are. You can't preach the gospel because you can read the Bible or have some intellectual knowledge.

You can only preach the gospel because you are saved. Only the saved are authorized to preach the gospel. Jesus commaded that we should go into all the worlds to preach the gospel. Angels don't have flesh and as such cannot be saved. If angels can be saved, probably the fallen angels could have been saved. Angels don't have salvation and can't receive it.

Acts 10:5-6 says, "Now send men to Joppa, and send for Simon whose surname is Peter. He is lodging with Simon, a tanner, whose house is by the sea. He will tell you what you must do."

An angel appeared to Cornelius but wanted the gospel to reach the household of Cornelius. The angel didn't tell Cornelius about the gospel but instructed him to call for Peter. You need to understand that angels don't preach the gospel. They can appear to men and instruct men to go to a certain church, call for a certain man, to read a certain book or even show a man a flier of a programme to attend, but they cannot preach the gospel. It is not within their jurisdiction to preach the gospel. That's why when God wanted the gospel to reach the gentiles, He sent an angel to instruct Cornelius to call for Peter. If angel could preach the gospel, the angel would have preached directly to Cornelius and his household. What a privilege we have as believers to preach the gospel. All believers are authorized to do what angels cannot do – we are authorized to preach the gospel. You are special to God.

Acts 8:26 says, "Now an angel of the Lord spoke to Philip, saying, "Arise and go toward the south along the road which goes down from Jerusalem to Gaza." An angel of the Lord appeared to Philip and directed him to go a certain way so he could come in contact with the Ethiopia Eunuch (Acts 8:27-39). That's what angels can do within the context of salvation.

Angels don't preach the gospel; they speak to men and bring them in contact with each other so that the one who is saved can preach the gospel to the one who is not yet saved.

#### ALL BELIEVERS SHOULD DO MINISTRY

The bible says, "And He Himself gave some to be apostles, some prophets, some evangelists, and some pastors and teachers; for the equipping of the saints for the work of ministry, for the edifying of the body of Christ" Ephesians 4:11-12.

All believers should do ministry. All believers have a unified ministry. The work of the apostles, prophets, evangelists, pastors and teachers is to equip (train, nurture, empower) the saints (believers) for the work of ministry. They are to train them to do ministry. That shows that all believers have a ministry. The ministry given to all believers is not a prophetic, pastoral or apostolic ministry. All believers cannot be called into the five-fold ministry or bestowed the five fold gifts, yet, all believers are given a unified ministry to do. There is a ministry God gave all believers and that ministry must be known to all believers.

We must know the ministry believers should be trained for. What is the ministry God gave to the believers?

2 Corinthians 5:18 say "Now all things are of God, who has reconciled us to Himself through Jesus Christ, and has given us the ministry of reconciliation."

God has given us the ministry of reconciliation. That word shows us that all believers have ministerial assignment to carry out. Let's find out,

#### what is reconciliation?

Reconciliation means to bring together again the people who had been separated before to become friend again. God and man were always in fellowship. After the first man sinned, there was separation between God and man. God reconciled man back to Himself through the Lord Jesus Christ. The saints have been given the ministry of reconciliation. We have received the ministry of reconciliation.

When did you receive this ministry as a believer?

Is it when you went for three days fasting and prayers or when you were imparted that you received this ministry of reconciliation? The fact is that you received the ministry of reconciliation the moment and the day you got saved – the day you confess the Lordship of Jesus Christ.

The day you confessed Jesus; it was not only the life of God you received; the ministry of reconciliation was also given to you. Part of the privilege that salvation brought is the ministry of reconciliation along with the Spirit of God. The day you got saved, God gave you a ministry (the ministry of reconciliation). The sinners, unsaved, worldly people are to be reconciled back to God (bringing them together in relationship with God again)

How do you do that? You do that by telling them about Jesus. Every believer is designed to be able to tell another person about Jesus.

Every believer is designed to preach Jesus to another person. All believers should be raised into the fullness of what they have been called to do. All believers have been given a ministry and they should be raised to the fullness of the ministry they have received by the Lord. The five-fold ministries are to raise believers as ministers that will reconcile other people back to God.

Are you a Christian? If you are a Christian, you should know you have a ministry. The ministry He gave you is not to go start a church, the ministry God gave every believer is to go and win souls. Get the unsaved to believe in Jesus. You are to preach to the unsaved and get them saved.

#### Ephesians 4:12 says **"for the equipping of the saints for the work of ministry, for the edifying of the body of Christ"**

This scripture must be put in right perspective. All Saints will not become prophets or pastors but they have been designed to become the ministers of reconciliation. This passage should be rendered as thus, "for the training of the saints for the work of the ministry of reconciliation and edifying the body of Christ"

The assignment of any minister is to train the saints to be able to perform effectively the ministry of reconciliation. Everything about reconciliation is soul winning. The way you reconcile the unsaved back to God is to preach to them. You win their soul to the side of God so that God can save their soul. The ministry of reconciliation is about soul winning. A believer should always say this "I have a ministry I received from the Lord. I receive this the day I got saved. I have the ministry of reconciliation from God." Right from the day you got saved, you have a ministry of reconciliation. This has nothing to do with age. If a thirteen years old boy is saved, immediately he got saved, he has received the ministry of reconciliation. Evidently, all saved ones are soul winners.

Just as your soul is won into the kingdom, you have to win other souls to God. All believers have been given this assignment by God. Let it be in your consciousness that you have the ministry of reconciliation and you must fulfil it. The way you fulfil that ministry is that you win souls. If you are not winning souls, you are not fulfilling the ministry God has given you.

Now, even if you are a minister of God, you need to understand that the first ministry you received of the Lord is not the ministry of the apostleship, pastoral, evangelical, teachings or prophetic. The first ministry you received is the ministry of reconciliation. You have to fulfill it by preaching Jesus to others. Ensure you consistently get others to believe in Jesus.

If you are singing in the church weekly and not winning soul, you are not fulfilling your ministry as a minister of reconciliation. Most of the time, we talk about the work of God, you will see believers saying I want to do the work of God. But what is the work of God? The work of God is first to win soul not just to serve in the church. The primary work of God is to win soul.

The bible says, "Then they said to Him, "What shall we do, that we may work the works of God?" Jesus answered and said to them, "This is the work of God, that you believe in Him

#### whom He sent." John 6:28-29

You will see that Jesus said, "this is the work of God that you believe in Him whom He has sent". Jesus is saying I'm going about my Father's business, which is cause everyone to believe in Him (Jesus) whom He (the Father) has sent. Don't just serve in church workforce alone, ensure you win soul. The work of God is to cause all men to believe in Jesus. So, if you are not a worker in the church but a soul winner, you are actually doing the work of God. God desires that you get men to believe in Jesus and get them to follow you to church.

All you do in the kingdom apart from winning souls are secondary assignment. Lay hold on your primary assignment today and fulfil it. When you win soul, you are doing the work of God. If we understand this, all believers would have taken the work of winning soul seriously. It is so unfortunate that in the church, we don't emphasis soul Winning again. Soul winning is the heart beat of God. We talk about many things but not after the heart-beat of God. God didn't want anybody to perish in hell. He wants all men saved and He has sent us out to go preach to them.

It is expedient for you to know that you have been given the ministry of reconciliation. The pastor and the ministers in the five-fold are to train believers how to fulfil their ministry (how to win soul). We must be taught the word on how to win soul. It is by so doing that we are fulfilling our ministry. Ensure you fulfil the first ministry you receive from God. Don't strive to go and build a church or start a ministry, rather strive to fulfil your primary assignment by winning souls.

The grace to fulfil the ministry God has given is released upon you now in Jesus Name. I declare the grace to win souls be multiplied in you now in Jesus Name.

#### THE GENERAL ASSIGNMENT

The scripture is filled with insights on soul winning. As the word of God is the wisdom of God, so the wisdom for soul winning is written in scripture.

The bible says in John 20:21 **"So Jesus said to them again, "Peace to you! As the Father has sent me, I also send you."** 

Matthew 28:19 "Go therefore and make disciples of all the nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit"

Mark 16:15 And He said to them, "Go into all the world and preach the gospel to every creature."

Soul winning is a general task given to all believers. It is a command not a calling. We have to clarify that nobody is specially called to be a soul winner. If you are in Christ, saved, you must take that command because you are the one on earth to continue the assignment of reaching others with the gospel of Jesus. You have to continue the assignment of preaching the gospel to every living creature. You don't need to be called to win soul. You are already commanded to win soul.

Soul winning is not a calling, it's a command of scripture. As

long as you don't get out to preach Jesus to others around you, you are disobeying the scripture.

#### WHY SHOULD YOU WIN SOULS?

One of the reasons many people don't go about soul winning is because they don't know the importance and reward of soul winning. The following among others are the reasons you should win soul:

#### 1) YOU WIN SOULS TO SAVE PEOPLE FROM HELL

Hell is real. God wants believers to save other people from going to hell. Scripture says **"The wicked shall be turned into hell, and all the nations that forget God."** Psalms 9:17. It is very certain that the wicked will go to hell.

How will the wicked not go to hell? They will not go to hell when they believe and accept the gospel preached to them. How will they believe in the gospel when they are not preached to?

You as an individual have been raised by God to reach out to the wicked, to all the nations, with the gospel of Jesus, so that they will not go to hell. Many people will not go to hell because believers are going to step out to win their soul by preaching the gospel to them and they in turn will accept the gospel preached to them.

Anytime you preach to someone and the person believe in the Lordship of Jesus, you have saved that person from going to hell. You saved the people from going to hell through the good news we preach. If you have a family member who is not saved, that person is going to hell. If you have friends who are not saved, they are going to hell. When you step out boldly to preach the gospel to them, they will be saved from going to hell.

The salvation of people going to hell is in your hands. Ensure you preach the gospel to the unsaved. The scripture says, **"Then He will also say to those on the left hand, 'Depart from Me, you cursed, into the everlasting fire prepared for the devil and his angels"** Matthew 25:41. We know that there is eternal fire prepare for the devil and his angels. Human being who failed to receive the gospel of Jesus will be in the lake of fire with satan and his cohorts (fallen angels).

So, when you preach the gospel to people, you are saving them from hell. Preach to someone today and save that person from going to hell.

#### 2) WHEN YOU WIN SOUL, YOU MAKE ANGELS JOYFUL

Luke 15:10 says, **"Likewise, I say to you, there is joy in the presence of the angels of God over one sinner who repents."** Just as God can make you joyful on earth, you can also make the heavenly joyful. Unbelievers cannot have the joy of the Lord, only the called out ones – believers, saved, can have the joy of the Lord. The people in the world who are not saved can be happy but cannot have joy. Joy is something that flows out of human spirit. God can make you joyful; you can make God and His angels joyful by winning souls.

It is amazing to know that we can make the heavenlies joyful. The heaven can be joyful. The angels will look on earth to see who make them joyful. It is a privilege to make heaven joyful. The way you make heaven joyful is by winning souls. The salvation of soul makes heaven joyful. You already know that there is a way you can make heaven joyful by preaching to someone and get that person saved. When a person gets saved, he automatically becomes part of the kingdom. If you give to God in form of resources, that doesn't make heaven joyful. If you are prayerful, that doesn't mean you make heaven joyful but when you win souls, you make heaven joyful. God delights so much in the soul of men.

#### 3) WIN SOULS BECAUSE YOU ARE COMMANDED TO WIN SOUL

The scripture says in the book of Mark 16:15 **"And He said to them, 'go into all the world and preach the gospel to every creature."** Jesus said go and preach the gospel to every creature. It is a command. Also, Matthew 28:19–20 says **"Go therefore and make disciples of all the nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit; teaching them to observe all things that I have commanded you; and lo, I am with you always, even to the end of the age."** Amen." You have been commanded to go.

Those who don't win souls are disobedient to Jesus. When we win souls, we are acting in obedience to the Instruction of Jesus. We are the one He sent now. Ensure you regularly have in your heart that you will obey the command of Jesus regularly and you step out to go and preach the gospel to someone. Take your phone and send a message of the gospel to someone. Make a call and share the gospel with someone. The next time you meet your friends, remember that Jesus has commanded you to go into all the world, don't just jest with the unsaved, share the gospel with them. It is a command. When you do that, you are fulfilling the command of Jesus.

#### 4) WINNING SOULS IS YOUR FATHER'S BUSINESS

The bible says in Luke 2:49 **"And He said to them, "Why** did you seek Me? Did you not know that I must be about My **Father's business?"** The father's business is simply God's work. When you win a soul, you are doing God's work. The bible says, **"Jesus answered and said to them, "This is the work of God, that you believe in Him whom He sent."** John 6:29.

If you work for man, you get paid. If you work for government, company, you will get paid. So, why will you work for God and not be rewarded? It is not possible. It means there is a reward for winning souls. The Father's business will surely attract a reward. If government, individuals know how to reward people for working for them, don't you think that God is going to reward you when you work for Him.

There is a reward attached to winning soul. You can't win soul and God will not reward you. Souls are the profit to make in God's business. When we say we are into God's business, the profit to make in that business is not some money. The profit to make in that business is souls. Souls are the profit we make in the Father's business. In human business, you work to get money but in God's business, God and believers are working to get souls. The souls are the profit.

You have to take Soul Winning serious, because taking it serious affords you to get the reward attached to the Father's business.

#### 5) YOU WIN SOULS TO FULFILL YOUR MINISTRY

If you are not winning souls, you are not fulfilling your ministry. We have too many prayerful people today, countless of intercessors, preachers, church ministers, who only talked to the saved (believers) but don't see the need to talk to other men too (unsaved).

The first ministry given to all believers at salvation is the ministry of reconciliation. The bible says, Colossians 4:17 **"And** 

**say to Archippus, "Take heed to the ministry which you have received in the Lord, that you may fulfill it.**" So, you see that Paul specifically instructed a message to be passed across to Archippus to take heed to the ministry which he had received from the Lord, that he may fulfill it.

God wants you to fulfil your ministry. All believers have a ministry. It doesn't matter whether you are old, a teenager, youth, married, among others. You can't outgrow this ministry. God can commit other tasks to you either ministry of help, workers in church, evangelist, among others. All of these you received of the Lord after you have received the ministry of reconciliation. If you don't win soul you can't lose your salvation but you are not profiting God. God wants you to profit Him by winning souls.

Too many people have their salvation today but are not fulfilling their ministry. We have people who go to church every Sunday; go about their business and have many unsaved people at their workplaces. Some have many unsaved as their friends but are not stepping out to speak to them about Jesus. Those people are not profiting God. Being effective in Church and not winning soul is like walking with one leg. However, you can't work with one leg successfully. Even if one has been amputated, you still need a support in form of walking sticks, just to support yourself to be able to move. You need two legs to be able to move. So, you have to be such that you don't just take responsibility in church activities alone, you have to ensure you fulfil the first ministry you received when you got saved. Don't walk with one leg, walk with two legs. Ensure you do the needed in the church. Also, take time to preach the gospel. You serve God faithfully by participating in church activities and by winning souls. You have to do something in the house of the Lord but much more

you have to fulfill the ministry of reconciliation you received at salvation by preaching Jesus those unbelievers.

The last time you win soul was the time you fulfil your ministry. If you have never won a soul in your life time, that means you have never done your ministry which you received in the Lord. God didn't call us to win soul but commanded us to win soul. Winning soul is the key to fulfilling your ministry. When you get some people to believe in Jesus, you are fulfilling your ministry.

Many pray to God that God should show them their ministry, however, it is not wrong. I have done that in the past too. As I grew in faith, I realized that you don't need to pray to God to know your ministry. As a believer, the ministry God has given you is clearly stated in the Bible. All you need is to read your Bible.

The mistake often is that believers are taught to pray to win soul. Believers are encouraged to pray to win souls but believers are not taught to speak to the unsaved and the unsaved need to be spoken to. If you are praying to God to win soul but you are not preaching to them, you aren't fulfilling your ministry. There's nowhere in scripture we are told to pray for the salvation of the unsaved, we are only commanded to preach the gospel to them. Does that mean we shouldn't pray for the unsaved? Absolutely no. We just need to realize that God wants us to preach to them. Even if we pray, we still need to preach Jesus to them.

You have to step out boldly to preach the gospel. Believers keep praying in church services and in their privacy for the salvation of the unsaved but are not sharing the gospel with their coworkers at workplaces that are not saved, they don't talk with the sinners in their environment. You win soul by talking about Jesus to someone. It's a command to all believers. God expects that you talk about Jesus to people regularly. Remember He said go into all the world - sphere of influences. So, pray but much more, you have to step out to preach.

I have discovered that it is wrong to pray to God to save the unsaved. These are the prayers we pray often. We tell God to do what He is willing to do. God wants to win souls already. He wants to save souls; He is in the business of doing that. You don't have to tell Him to do that. Don't tell God to save souls, He already worked that through Christ. He has commanded you to go preach to those you are praying to Him about. Yours is to talk to them, His is to touch their heart.

When we pray for souls, we are binding what is hindering them from accepting the words of Jesus. Sometimes, there are spirits in regions and places that hardens the mind of people against the message of the gospel. We should rebuke forces and powers influencing them to say no to the gospel. However, God is willing to do that and He has commanded us to preach to the unsaved. Also, God has done it through Jesus. He sent you to go preach to the unsaved. So, it is wrong to say that God should save the unsaved.

In addition, we can pray that God should touch their heart when you speak to them. You can pray as thus: "Lord, touch the heart of people as I preach to them" Don't forget that you don't tell God to save the unsaved. He wants you to speak to them.

God will use the word that comes out of your mouth to touch their hearts. After you have prayed that God should touch their heart, you still need to speak to them. **The ministry of reconciliation is not to speak to God but to speak to men about God and to tell someone about Jesus.** 

Pastors are to effectively train believers to preach in a way that they will get others to believe in Jesus. That is the work of the church leaders, apostles, evangelists and so on. You need to be trained so that you can speak convincingly, in a way that others will find it interesting to be saved. Faith will come to the heart of the hearer as the gospel is preached.

Rather than praying that God should save the unsaved, pray that **"God should direct somebody your way; God should give you an opportunity to win people."** You can make a demand and be specific about the number of souls you want to win for the Lord. You can decide you will be winning five souls a day. Prayer without stepping out to preach will not win soul. Since you have been praying that God should save the unsaved, how many souls have you won? You realize that most of the time you have not won any soul. This is the day we are re-defining things. So, as you pray, step out to preach. You have to know it is your duty to preach to people. The prayers you pray is that **God should give you opportunity to win people daily**. After you finish your prayers, boldly step out to go and talk about Jesus to someone.

As you step out, God will grant you words to say and your words will kindle faith in their heart and bring faith into their heart to believe in Jesus. You can't explain how they believe but they will just believe.

I pray that the Lord grants you understanding and His words produce impact in your life in Jesus Name.

#### JESUS SENT HIS DISCIPLES WITH A SPECIFIC MESSAGE

Matthew 10:1,7 says, "And when He had called His twelve disciples to Him, He gave them power over unclean spirits, to cast them out, and to heal all kinds of sickness and all kinds of disease;

[7]And as you go, preach, saying, 'The kingdom of heaven is at hand."

You will see how that Jesus did something unusual with His disciples. He called His twelve disciples to Him and gave them power over unclean spirits. He also gave them the message to preach. Oftentimes, we explain that Jesus gave power to disciples but we didn't talk about the fact that Jesus gave them the message to preach. Jesus gave His disciples a specific message to preach as they go. The message was to go preach to everyone and what you should say to them is "The kingdom of heaven is at hand." That was the message He gave His disciples when He sent them out.

You have to come to the realization that this happened before Jesus died and resurrected. If that is true, it informs us that something will definitely change. According to Mark 6:12-13 "So they went out and preached that people should repent. And they cast out many demons, and anointed with oil many who were sick, and healed them."

#### HOW DID JESUS GIVE POWER TO HIS DISCIPLES?

How did Jesus give power to His disciples?

The disciples went out anointing the people with oil. When you read the gospel of Mark, you'll see that the disciples went out and anointed people. It could be seen that probably Jesus gave them oil, to take along. However, that is not established doctrinally because it is always part of the Jewish religious system to always anoint the sick with oil. That was what James was trying to say when he said **"is anyone sick among you, let him call the elders of the church, let them anoint the sick"**. It is a Jewish system that states that a sick person can be anointed with oil. We cannot establish doctrinally that Jesus gave oil to His disciples but we should all know that the disciples went according to the gospel of Mark, anointing the sick with oil.

John speaking in Mark 9:38, revealed how John with others disciples forbade a man who was casting out demons in the name of Jesus. The reason for such action was that the man was not part of the twelve. The insight I want you to see there was how the man got to know that Jesus' name could cast out devils. The way the man got to discover that was when he saw the disciples casting out devils in the name of Jesus. That shows that the power Jesus gave His disciples was His name. It was His name He gave the disciples to cast out devils. Luke 10:17 says, **"Then the seventy returned with joy, saying, "Lord, even the demons are subject to us in Your name."** Jesus gathered the seventy and sent them out to preach the message of the Kingdom. The way the demons were casted out was through the name of Jesus. People have been using the name of Jesus to cast out demons before He died.

Scripture according to the book of Luke 10:9 says **"And heal the sick there, and say to them, 'The kingdom of God has come near to you.'** This scripture reveals that the same message He sent the twelve to preach was the same message the seventy preached. He sent the seventy to preach that the kingdom of God is at hand.

Luke 24:49 says **"Behold, I send the Promise of My Father upon you; but tarry in the city of Jerusalem until you are endued with power from on high."** Jesus told His disciples to tarry in Jerusalem, until they are endued with power. The power Jesus gave before He died was to heal sicknesses, diseases. The message was to preach the kingdom of heaven is at hand. After He resurrected, He told the disciples to tarry in the city of Jerusalem till they are endued with power. It was the same set of people He sent out to preach the kingdom of heaven is at hand and cast out devil that He commanded to tarry till they were endued with power.

This kind of power is not the type Jesus gave when He sent them out the first time. This power will be released on them. Acts 1:8 says **"But you shall receive power when the Holy Spirit has come upon you; and you shall be witnesses to me in Jerusalem, and in all Judea and Samaria, and to the end of the earth."** This reveals how the power came. When the Holy Spirit comes, the power comes. Here is what I want you to know, Jesus gave power to His disciples and gave the message of the kingdom of God at hand to preach.

# THE MESSAGE JESUS GAVE HIS DISCIPLES AFTER HE RESURRECTED

After Jesus resurrected and came back to His disciples, He said go into all the world and preach the gospel to every creature. He didn't tell them to preach the kingdom of heaven at hand. He sent them to preach the **Good News – Christ the Messiah died, buried and resurrected.** That is the message He gave after He resurrected. Therefore, after He resurrected, there is a new message which goes thus, "Jesus the Messiah died, He was buried and resurrected. The message is forever. Till He comes back again, we will keep preaching the gospel.

In the message of the 'kingdom of God is at hand' you must know that resurrection is not part of that message neither is the death of Jesus is part of the message. The gospel is about the death of Jesus; the burial of Jesus and the resurrection of Jesus. However, after His death, Jesus said that His Father will send another Comforter and the coming of the Holy Spirit will be the coming of Power. Once you're baptized with the Holy spirit, you have power in you already. All you have to do is step out to preach the gospel anywhere and anytime with miracle and power.

# WHY DID JESUS TELL THE DISCIPLES TO TARRY IN JERUSALEM TILL THEY ARE ENDUED WITH POWER?

The reason was because He wanted them to have the same kind of power He had. Jesus wanted them to have the same power God gave Him. So, everyone who is a believer can always have that power at work in them to do things and make things happen miraculously – anywhere the gospel is preached.

Right after the day of Pentecost, nobody should go and tarry in Jerusalem to receive any Holy Spirit. The Holy Spirit has been sent to the earth and all we need is to receive Him by Faith.

#### THE DIFFERENCES BETWEEN THOSE HE SENT OUT BEFORE HE DIED AND THOSE HE SENT OUT AFTER RESURRECTION

A. Jesus, before He died, He sent them out to go and preach the Kingdom of heaven was at hand whereas after the resurrection, He sent them out to preach the gospel – the death, burial and resurrection of Jesus. What we need to preach is the **gospel**. After you preached the gospel, you share Romans 10:9–10 which reveals **"That if you confess with your mouth the Lord Jesus and believe in your heart that God has raised Him from the dead, you will be saved**. **[10]For with the heart one believes unto righteousness, and with the mouth confession is made unto salvation**."

**B**. Jesus, before He died, the disciples could not establish any soul in a church. There was no simple report about the people who heard the message. They brought reports of miracles, however, after He resurrected, the people that preached could

establish souls in the church. The souls are grounded, nurtured and fed with God's word. They are equipped for the work of ministry in the Church.

**C**. Jesus, before He died, they could not get men saved. That message could not save anybody. It was not Jesus that preached the message first. John the Baptist preached the message that the kingdom of Heaven is at hand. Three generations of people preached the Kingdom of heaven is at hand – John the Baptist, Jesus and the apostles. By the time He resurrected, they preached His resurrection. When Jesus was on the cross, nobody was saved. When it comes to salvation, the life of God will be in you, and the seal of God (Holy Spirit) will be in you. The man on the cross to whom Jesus said would be with Him in paradise today was not saved. It was the resurrection of Jesus that brought about the salvation of men. If we preach Jesus, men will be saved. It was after resurrection the disciples could get men saved.

**D**. Jesus, before He died, the disciples couldn't get others to preach. The disciples He sent out before His death could not tell others to preach the message. Even the man who was trying to cast out demons in His name was forbidden. However, after He resurrected, the people could tell others to preach. When the early Church began, they equipped people to preach the gospel. You realized when persecution arose, the believers scattered everywhere. The scripture reveals that they went everywhere preaching the gospel. It was not the apostles that scattered everywhere, it was the church. The reason for such is because the early Church equipped saints (believers) for soul winning.

#### EQUIPPING BELIEVERS FOR SOUL WINNING

People cannot go out to preach if they are not equipped for soul winning. In the body of Christ, we pray for people and trust God to bless them but much more God wants us to profit Him. We must profit God. We must win soul. The early apostles equipped (trained) others to preach the gospel.

Those men equipped after preaching started planting churches. Those who went to Antioch did not start another ministry. They went to start the same church that has been established at Jerusalem. The church at Antioch sent men to Jerusalem because they are members of the church at Jerusalem. The same happened at Samaria, Phillip sent for men at Jerusalem so that the believers can be baptized in the Holy Ghost. This reveals that the church at Samaria was an extension of the church at Jerusalem. Philip performed miracles but went with the mentality of a branch church. If a church is not equipping men to go and preach the gospel, that church is not fulfilling the task God committed in their hand. The major work of the church is to equip the believers.

We equip the believers to strengthen them and give them the right knowledge that souls are to be won into the kingdom. We have to follow the model of the early church, by so doing, we have a highly spiritual community. Look at the miracles performed by Philip, the apostle came and got the people baptized. Even, Simeon the Sorcerer was amazed about those people with mighty power. The day shall come back to the body of Christ, where people move in the power of God and fulfil their destiny in God.

#### THE POWERFUL BENEFITS OF SOUL WINNING

The are great benefits that can only be gotten through soul winning. They are as follows ;

#### 1) THE LORD WILL WORK WITH YOU - MARK 16:20

Mark 16:20 reveals that "And they went out and preached everywhere, the Lord working with them and confirming the word through the accompanying signs." Going about everywhere preaching the gospel will make the Lord work with you; If the Lord doesn't work with you, the words you say are not confirmed. If you are not seeing the mighty word of God coming to pass through you, that shows you are not preaching the gospel.

When you step out to preach the gospel to win souls and you begin to start winning soul now, you will realize and be assured that the Manifest Presence of Christ is with you. You can't talk about Jesus and He will not show up.

#### 2) THE LORD WILL CONFIRM THE WORD OF YOUR MOUTH WITH ACCOMPANYING SIGNS – ACTS 8:5-6

Acts 8:5-6 reveals that "Then Philip went down to the city of Samaria and preached Christ to them. [6]And the multitudes with one accord heeded the things spoken by Philip, hearing and seeing the miracles which he did."

You cannot make up your mind to start winning soul and your words will not accompany signs. Signs will happen. Phillip walked miracles. When you step out to preach the gospel, you may encounter some challenges, encounter sick people. If you step out to pray for the sick, healing will happen to such right there. Such individual will accept Jesus, having confirmed that he got healed. When you don't see signs and wonders or miracles, the reason is that you are not stepping out to preach the gospel. When we step out to preach the gospel, the unusual, unexpected will happen.

#### 3) GOD MAKES YOU WISE - PROVERBS 11:30

You can't start preaching the gospel and God will not make you wise. Proverbs 11:30 says **"The fruit of the righteous is a tree of life, and he who wins souls is wise."** When God sees that you step out to win soul, He will supply you with wisdom to speak convincingly, acknowledging that what you are saying is true. Acts 6:10 says **"And they were not able to resist the wisdom and the Spirit by which he spoke."** When you step out to speak Jesus to someone, God supplies you the wisdom that cannot be resisted by men, the wisdom that cannot be explained logically. That was the experience of Stephen; he was given wisdom that cannot be stopped.

#### 4) YOU MOVE IN POWER – ACTS 1:8

Acts 1:8 reveals that "But you shall receive power when the Holy Spirit has come upon you; and you shall be witnesses to me in Jerusalem, and in all Judea and Samaria, and to the end of the earth." You shall receive power when the Holy Spirit has come upon you.

Acts 6:8 says **"And Stephen, full of faith and power, did great wonders and signs among the people."** Stephen was full of faith and power and did great signs among the people. When you step out to preach the gospel, you will begin to move in power. You pray for the sick and they get healed. You pray for the oppressed and they are delivered. You pray for the unemployed and they get job. Men begin to attest to it that the prayers you prayed for them come to pass. If you are not moving in the power of God, it is because you are not winning souls.

#### 5) YOU WILL SHINE - DANIEL 12:3

Winning soul will make you to be influential and relevant. We read about the apostles today because of the things they did. They preach the gospel. The coming generations will hear about your name when you preach the gospel. If you can step out to preach the gospel, somebody will talk about you to unborn generation. Daniel 12:3 reveals that "**Those who are wise shall shine Like the brightness of the firmament, and those who turn many to righteousness Like the stars forever and ever."** Those who are wise shall shine. When you win soul, you turn them to righteousness. One of the ways you can shine on earth is to win soul.

To preach the gospel of Jesus is one of the ways through which you can shine. God will just make you relevant. Ministers of the gospel are relevant because they are doing their father's business. You cannot be committed to the business (work) of your heavenly Father and He will not be committed to you.

# THE SIGNIFICANCE OF THE SOULS YOU WIN – 1THESSALONIANS 2:19-20

Thessalonians 2:19–20 reveals that "For what is our hope, or joy, or crown of rejoicing? Is it not even you in the presence of our Lord Jesus Christ at His coming? For you are our glory and joy."

They are symbolic elements of souls you won. What they represent include the following among others

### 1) THE PEOPLE YOU WIN INTO THE KINGDOM ARE YOUR HOPE

What does hope there means? It means that they are the expectation of your reward. When you preach to someone and the person got saved, you know that you have a reward from God and you keep expecting your rewards from God. That person becomes your hope. Every soul you win is your hope. You must keep winning souls, the more the souls, the more expectation of your reward.

#### 2) THE SOULS YOU WIN ARE YOUR CROWN

You are our crown means you are our trophy of winning. You are the proof that we are champion. We won you from the kingdom of darkness into light. We won you into the kingdom of God. We won over the devil about your soul. You are trophy God gives us. When you win a soul, you deserve to be honoured. They are trophy of winning over devil, Satan, kingdom of darkness. The kingdom of darkness will look at you and say, that man is powerful because you hijacked someone out of our hand. The devil will try to stop you from preaching to people because he knows that the message on your lips has power to get people out of his hand. You don't need to force them, you just tell them to believe in Jesus. The devil will bring distraction your way not to preach Jesus but ignore it.

#### 3) THE SOULS YOU WIN ARE YOUR GLORY

There are certain words that are difficult to define. You cannot define them if you don't have some spiritual experience. One of them is glory. Paul said to members of the Thessalonians Church that you are our glory. What is glory? Glory is the visibility of divinity on you. When you have glory upon you, everyone can see you, God can see you, and the angels can see you. So, every time you win soul, those souls are your glory. Those souls will make you to command heavenly attention. When you preach to someone, there is joy in heaven. If there is joy in heaven, the angels look to the earth to confirm the person that win the soul. Winning soul makes you to command attention of angels because it brings glory and what glory does is that, it makes you divinity visible on you. Glory makes men discern the presence of God with you.

## 4) THE SOULS YOU WIN ARE YOUR JOY

You can't win a soul and be sorrowful. Imagine, if you preach to someone and the person get saved, that there will be joy in heaven; also, there will be joy in your heart. The reason many people are sorrowful is because they know their life is not making impact. Nothing makes sense to them. Go and check those who are soul winner, they are always happy. If they think that they preach to someone and got them saved, that alone makes them happy. The souls you win are your joy. It brings joy to the angels, to you and the Father.

## MY HEARTFELT QUESTION FOR YOU

How will you feel when you see someone you got saved become a Pastor? You will be extremely joyful. Therefore, the soul you may win into the kingdom, you cannot tell what they will become in the hand of God. They are mighty weapon in the hand of God. God can use you to convert an evangelist that will win millions of people into the kingdom. If you do that, you have accomplished

#### SOUL WINNING MANUAL

## something great.

## CATEGORIES OF PEOPLE TO PREACH JESUS TO

#### 1) WE ARE TO SPEAK TO OUR FAMILY MEMBERS

John 1:41-42 says "He first found his own brother Simon, and said to him, "We have found the Messiah" (which is translated, the Christ). [42]And he brought him to Jesus. Now when Jesus looked at him, He said, "You are Simon the son of Jonah. You shall be called Cephas" (which is translated, A Stone)."

When we talk about soul winning, the first picture that comes to the heart of people is going into the street. This is good but you should also know that you have family members that are not saved. Step out boldly to speak about Jesus to your relatives who don't know Jesus.

When Andrew met Jesus, he first found his brother Simon Peter and told him about Jesus. He went further to bring him to Jesus. It is like telling Jesus to a family member and brings such to church also.

We must trust God that our family should be saved. Acts 16:31 says **"Believe on the Lord Jesus Christ, and you will be saved,** 

**you and your household."** Paul told the Philippian Jailer to believe in Jesus and all of his household shall be saved. It was from the house of the Philippian Jailer that the church at Philippi started. You have to sit and ask who is the person in my family that I need to preach to?

## 2) WE ARE TO SPEAK TO OUR FRIENDS

Every one of us has more than one friend and some of your friends are not saved. You have to step out to preach Jesus to them that are not saved. Don't just chat with your friends; ensure you preach Jesus to them. Ensure you use available channel to talk to your friend. You have to focus on your friends. Identify who among your friends that are not saved.

## 3) YOU HAVE TO SPEAK TO THOSE AROUND YOU

Who are those around you? You speak to your neighbour, your clients, and customers. These are the people around you. They transact with you. You need to win their soul. Some clients are not saved. God brought them your way so they can be saved. You have to win their soul and God will save their soul. Your customers don't just come to buy your goods but to be preached too. Your focus now is that in your business, place of work; identify those that are not saved. Find a way to speak Jesus to them. Your co-workers need to hear about Jesus.

## 4) WE HAVE TO SPEAK TO STRANGERS

As regards this focus, you must realize that you don't know strangers. Matthew 28:19 says **"Go therefore and make disciples of all the nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit."** 

Also, the scripture reveals in Mark 16:15 "And He said to them,

"Go into all the world and preach the gospel to every creature." That means we have to speak to strangers.

Acts 10:7 says **"And when the angel who spoke to him had departed, Cornelius called two of his household servants and a devout soldier from among those who waited on him continually."** The bible reveals that two men were sent to Peter so as to come to preach the gospel. As the result of this humbly acceptance, the gentiles got saved.

To be practical with this now, you have to set days to speak to any of the above. We must use all possible channels to speak the gospel. Majority are taught to preach to unbelievers. We have to speak about Jesus to our family, friends, people around us, strangers so as to reconcile them to God.

## HOW DO YOU WIN SOUL?

There is a way men can be empowered to fulfil their ministry effectively. Some people have been told there is no method to preach Jesus, all you need is to depend on the Holy Ghost. People must be taught to depend on the Holy Spirit because He supplies the utterance, word, He gives the guidance, He supplies the gift of the Spirit to make the work more effective and potent. But much more, Jesus has appointed men who will be able to train believers for the work of ministry. That is the work of the five fold ministry. They are to train believers, saints how to win soul.

However, there are six ways through which you can win souls. The bible says he that wins soul is wise. I have to share the wisdom part that can help you to win soul.

## 1) YOU HAVE TO SHARE THE LOVE OF GOD

This is where to begin. There is no first word to say. Regardless of how you start the conversation, you have to share the Love of God. You have to show them that God really love them. John 3:16 says **"For God so loved the world that He gave His only begotten Son, that whoever believes in Him should not perish but have everlasting life."** This scripture shows that God loves them and sent Jesus.

## 2) YOU HAVE TO SHARE THE GOSPEL

Most people share the love of God but never talk about the gospel. Sharing the love of God is different from sharing the gospel. It is good you start with the love of God but you have to move them from that level to share with them that God sent someone to the world. The person that was sent came to do something. What He did is what we know as the gospel.

1 Corinthians 15:3-4 reveals "For I delivered to you first of all that which I also received: that Christ died for our sins according to the Scriptures; and that He was buried, and that He rose again the third day according to the Scriptures"

Apostle Paul shared the gospel with the people; he shared the death, burial and resurrection of Jesus. However, among the three, resurrections is the most important. You must end the gospel at resurrection. Let them understand that Jesus Christ was buried and they are included in the burial. So, you must not stop at the burial but at resurrection that Jesus has resurrected. After, they got saved, you take them beyond resurrection, you have to move to the ascension and the exaltation of Jesus at the right hand of the Father. Resurrection is what makes the gospel powerful. The resurrection of Jesus is the power of the gospel. When we talk about the resurrection of Jesus Christ, you are

trying to show men that God has done thing that no man can ever do. Many dead have come back to life before Jesus Christ died but somebody raised them to life. A human raised them to life. In the case of Jesus, God Himself did it. God raised Him back to life. Jesus came back to life not because somebody prayed or raised Him; it was because God Himself raised Him up.

## **3) SHARING OF TESTIMONY**

One of the ways you can effectively win souls is that you share testimony of what the Lord has done in your life. You have to realize that sometimes sharing the gospel – death, burial and resurrection with people became boring to people. So you have to share testimonies of what God has done in your life since you were saved.

Don't share testimony such as when I got saved, I got a job. There are many unbelievers who got jobs. Don't share testimony of the new car you bought when you got saved. You don't need to say such because there are unbelievers who are buying cars - the best and latest. Don't share I have been trusting God for marriage and when I got saved, I married.

You should share testimony of what the Lord has done in your life since you were saved. You should share testimony on how you overcome addiction. You share testimony of how you can now tell the truth. The testimony of how you always enjoy the communion of the Holy Spirit.

You share testimony of how you overcome death, how you live in divine health since you got saved. There is something God has done in your life beyond material things.

### 4) SHOW WELFARE WITH GOOD WORKS TO PEOPLE

Acts 9:36 says "At Joppa there was a certain disciple named

# Tabitha, which is translated Dorcas. This woman was full of good works and charitable deeds which she did."

The scripture reveals that Dorcas was showing kindness to people and that caused many to believe in Jesus. Many are saved through the welfare for people. Ensure you do welfare for people. Doing charity or welfare will draw the heart of the people to you, you can afterward now preach to them.

Sometimes, you need something to draw people to you. Charity without preaching Jesus to them will not save them. You have to tell them about what God has done through Christ death.

## 5) YOU MOVE IN POWER

Mark 16:20 says "And they went out and preached everywhere, the Lord working with them and confirming the word through the accompanying signs."

The scripture reveals that God can confirm your words too. The way you move in power is that you have to pray for the sick. When you speak to some, they will tell you their challenges. For example, getting a Job, desiring the fruit of the womb, need some financial miracle, among others. You pray for them and believe that God is going to answer your prayers. When those people see the manifestation of the prayers, they will be moved to believe what you have shared. Ensure you pray for the sick and pray over their challenges.

You move in power by praying for people. It's what you declare that God will confirm. Prayers give God the opportunity to confirm your message.

#### 6) SHOWING GOOD CHARACTER

1 Peter 3:1-4 say "Wives, likewise, be submissive to your own husbands, that even if some do not obey the word, they, without a word, may be won by the conduct of their wives; when they observe your chaste conduct accompanied by fear; Do not let your adornment be merely outward—arranging the hair, wearing gold, or putting on fine apparel—rather let it be the hidden person of the heart, with the incorruptible beauty of a gentle and quiet spirit, which is very precious in the sight of God."

Some people want to believe in Jesus through the way you live your life. So, character is one of the methods that can be used to win soul. The most important thing is soul winning. If you have good character and you don't preach Jesus, people cannot be saved. Your character doesn't save people. Also, when you pray for the sick and they are healed that doesn't mean they are saved. Jesus did many healing while he was on earth yet He could not get everyone saved.

You have to talk about Jesus with your good character. Your good character will open their heart to listen to what your message, but Only can them believe.

## IMPORTANT THINGS IN SOUL WINNING

You share testimony, move in power, do welfare, show good character. The most important thing in soul winning is leading people to salvation. How do you lead people into salvation? Romans 10:9-10 **"that if you confess with your mouth the Lord Jesus and believe in your heart that God has raised Him from the dead, you will be saved; For with the heart one believes unto righteousness, and with the mouth confession is made unto salvation."** 

The way you lead them into salvation is that you help them

into confessing the Lordship of Jesus. Until they confess the Lordship of Jesus, they are not saved.

They don't need to confess their sin to be saved, you should tell them to confess Jesus. They don't need to pray like this, "Lord, forgive my sin." Just tell the person to say, "Jesus you are my Lord, I believe in you, Lord Jesus."

## SOULS SAVED SHOULD BE INVITED TO THE CHURCH

You should invite them to the Church. When you tell people to come to church, you are telling them to come to Christ. The church is not the building. They are coming to Christ by your invitation. The church is the body of Christ. You are not inviting them to denomination but to Christ. When you tell a new soul to come to church, you are telling such individual to come to Christ.

We need to get this clearly that we invite new souls to church to come and be part of a spiritual family. They need to belong to a spiritual family. Acts 2:42 says **"And they continued steadfastly in the apostles' doctrine and fellowship, in the breaking of bread, and in prayers."** The souls that were won at Pentecost didn't't leave the disciples. They continue with the disciples.

The souls we win must be part a spiritual family. The soul that are saved must come into the family of God. Invite them to be planted in the house of God. Psalms 92:13 says "Those who are planted in the house of the Lord shall flourish in the courts of our God." Also, Acts 2:47 reveals that \_\_praising God and having favor with all the people. And the Lord added to the church daily those who were being saved."

# INVITATION: WE INVITE THEM TO BE NURTURED FOR GROWTH

People need to be fed. 1 Peter 2:2 says "as newborn babes, desire the pure milk of the word, that you may grow thereby." We don't just leave their souls and allow them to keep doing what they like doing. They need to grow. If you don't invite them to Church, how will they be fed with God's word?

We invite them to Church for them to be fed because they need to grow. They need to be taught the Word – the word that will affect their thinking. 1 Corinthians 3:2 says "I **fed you with milk and not with solid food; for until now you were not able to receive it, and even now you are still not able.**"

Believers can be fed with solid food and milk. That is done by the minister. When you win souls, you bring them to church. They should be taught God's word per time and season. When they receive the word, they know what to do per time and season to grow.

## INVITATION: WE INVITE THEM TO BE EQUIPPED FOR THE WORK OF THE MINISTRY

The scripture according to the book of Ephesians 4:12 reveal "for the equipping of the saints for the work of ministry, for the edifying of the body of Christ."

Also, 2 Corinthians 5:18 reveal "Now all things are of God, who has reconciled us to Himself through Jesus Christ, and has given us the ministry of reconciliation."

All believers have the ministry of reconciliation. The soul

you preach Jesus to and got saved has received the ministry of reconciliation. Such individual can get men saved also. You have to invite them to church. They will be taught the word. So, they can know what to do to win soul.

As you preach, anybody you come across, ensure you invite them to church. Invite them to be part of the body of Christ.

## SPIRITUAL RESOURCES NEEDED FOR SOUL WINNING

#### A) BOLDNESS

The central truth of this teaching is to show how to be effective at soul winning. Soul winning is a basic assignment all believers have to carry out. You are to do the will of God; you have to fulfil the ministry He has committed to your trust which is the ministry of reconciliation.

All of us have an assignment. This book shall unveil the resources needed for soul winning – **Spiritual, Material and Physical**.

There is a clear difference between being courageous and being bold. They are two different things. Courage is something you can produce. Boldness is something that God can produce in the life of people. God can make you bold. You also can be courageous. When you become bold there is a spiritual mechanism and power in your boldness.

Acts 13:46 says "Then Paul and Barnabas grew bold and said, "It was necessary that the word of God should be spoken to you first; but since you reject it, and judge yourselves

## unworthy of everlasting life, behold, we turn to the Gentiles."

It is possible for you to GROW BOLD. The apostles prayed after they were released from prison with others that God should grant them boldness that they may speak the Word,

Acts 4:29 says **"Now, Lord, look on their threats, and grant to Your servants that with all boldness they may speak Your word."** They lifted up their voice that God should grant them courage. Courage is what you produce in your mind while boldness is what comes out of your spirit.

## **BECOMING BOLD**

It is possible to grow bold and pray for boldness. Acts 4:13 reveals "Now when they saw the boldness of Peter and John, and perceived that they were uneducated and untrained men, they marveled. And they realized that they had been with Jesus."

While Peter and John were before the councils, they saw the boldness of Peter and John therefore, boldness can be seen. However, before they saw their boldness, there is certain things that are at work in their life which I will consider subsequently latter in these writings.

God can supply you boldness. You can pray for boldness. Some people feel shy, they are often intimidated, frightened. They are not that bold to confront people directly. God doesn't want such for you. God want you to be such that can speak to people directly. The spostles spoke and people saw their boldness. It was after they went to God and pray for boldness.

If you are intimidated, frightened and you are not that courageous enough to open your mouth in the public or to share the gospel with people, it means you need **BOLDNESS.** Let consider the keys to boldness. We want to find out how you can become bold; How to stir up yourself to be bold and courageous.

## 1) BECOMING BOLD: PRAYERS

You can pray for boldness. Ephesians 6:19-20 say "and for me, that utterance may be given to me, that I may open my mouth boldly to make known the mystery of the gospel; for which I am an ambassador in chains; that in it I may speak boldly, as I ought to speak."

You see clearly that the way God design thing is for us to pray for boldness. Paul the apostle could request from the Ephesians Church to pray for boldness that he may declare the gospel. As mature as apostle Paul was, he still demanded that the church at Ephesus should pray for him for the supply of boldness.

You as a believer can pray to God for boldness. When you pray to God, be specific to tell God to grant you boldness. Open your heart to God as thus: "I want to win souls, I want to preach the gospel, and I want to preach to people but I'm always frightened. Lord, I want you to make me bold. I want you to make my heart bold." After sometimes you will see the answers to your prayer that God will suddenly turn your heart to lion's heart.

### 2) BECOMING BOLD: BEING FILLED WITH THE HOLY SPIRIT

The men called Peter and John are such individuals that are very bold. The bible records that Peter was filled with the Holy Spirit before he started talking. The aspect of the infilling of the Holy Spirit cannot be over-emphasized. When you are filled with the Holy Spirit, you'll just notice a stirring in your heart to open your mouth to speak. Often, the reason believers are not prompted to speak or share the gospel with people is because they are not filled with the Holy Spirit. You cannot be filled and you will not talk.

### 3) BECOMING BOLD: AN ACT OF FAITH

This involves opening your mouth to speak. You know most people prayed for boldness but they never open their mouth. Boldness will be activated in your heart the moment you open your mouth to talk. If you don't open your mouth to talk, don't expect boldness. You have to open your mouth to talk for boldness to be at work in your life. When you want to talk to someone, share the gospel; be so audacious to start some way.

### **B) DIVINELY GRANTED UTTERANCES**

Another spiritual resource needed for soul winning is utterances. Utterances are right words.

## Colossians 4:3-4 says "meanwhile praying also for us, that God would open to us a door for the word, to speak the mystery of Christ, for which I am also in chains; that I may make it manifest, as I ought to speak."

Paul knew that the secret to speak as he ought to speak is hidden in divinely granted utterances spoken in comprehensive human language. He will be able to clearly communicate the word as he ought to speak if the Lord could breathe on his words.

The reason most people find it difficult to preach or share the gospel is simply because they are not speaking with utterance – right words (**the language of communication that will impact understanding and quicken faith in the heart of the hearer**).

In considering the revelation from God's word, we can pray for utterance. Ephesians 6:19 says **"and for me, that utterance**  may be given to me, that I may open my mouth boldly to make known the mystery of the gospel." Paul requested of the church at Ephesus that they should pray for him that utterances may be given to communicate the gospel effectively and appropriately. We have to be such that speak right words.

#### **C) SPIRITUAL SENSITIVITY**

Acts 8:29 says "**Then the Spirit said to Philip**, "**Go near and overtake this chariot.**" The account in that verse was the story of Philip which all believers can experience. This can become the personal experience of all believers.

If we want to be effective soul winners, one of the spiritual resources that is needed to be able to win soul is spiritual sensitivity – ability to be sensitive to what the Holy Spirit is saying. Philip preached to the Ethiopian Eunuch and he became the first that brought the gospel to Africa. Philip was the one that shared the gospel with the first person that brought the gospel to Africa. It happened because Philip was sensitive.

There are times the Holy Spirit will prompt you to speak Jesus to someone. All you have to do is to be sensitive and respond. When you have a urge to share the gospel with someone, that is the Spirit communicating to you. You need to be sensitive. You have to respond. Whenever you are stirred to share the gospel with someone, God knows things you don't know about such person. All you need is to respond.

There is this man called R.A Torrey who went with his friend to a restaurant to eat, while he was there, he saw a man seated. He said the Spirit of God prompted him to go and share the gospel with the man. He struggled with the prompting. After about two hours he returned to the restaurant to check that man. However, when he got there, the place was silence and the report was that the man had committed suicide.

R.A Torrey failed to respond to the voice of the Spirit. If he had done that, he would have saved the life of someone. When we share the gospel, it is an avenue to change the life of someone. If we are to conclude, from God's perspective, R.A Torrey could have delivered that man from death if he had responded to the stirring within him early.. God cannot come down from heaven to preach salvation to such person. There is a man He had spoken to preach who neglected the prompting. Respond to the prompting of the Spirit when you are stirred to preach Jesus to a man. You have to be sensitive.

The moment the Holy Spirit prompted you to speak to someone, He has given you power to win the soul of such person. When you respond and step out to speak to that person, the power will breakout.

You can't be bold until you open your mouth to speak. You don't know what the person is going through or the challenges such an individual is faced with, that is why you have to step out to preach Jesus to such individual. However, with sensitivity you will know how to start and get the attention of the person. When you are sensitive you will know what the Spirit of God will tell you about that person. The Spirit of God will stir in your heart to start a conversation in a certain way. It is not about what you say but the power at work.

God will use your words to touch the heart of people. You must boldly step out to share the gospel with people today.

# MATERIALS RESOURCES NEEDED FOR SOUL WINNING

There are material resources needed for soul winning. This deals with resources we share with people we preach to when we step out to preach the gospel that will make them connect in heart after they got saved. This resource will help to keep in touch with the preacher of the gospel. If there is a distance barrier, how can you help such new convert with material resources?

# MATERIALS RESOURCES NEEDED FOR SOUL WINNING ARE:

## 1) DEVOTIONAL MANUAL

You share the devotional manual of the church with the new convert. The word of God is His Word. Everybody will claim they have their bible at home. In that case, even if you give the person bible to read, you need to tell the person to be sensitive to the interpretation the Holy Spirit will give.

When someone just got saved and you give the bible to such person, there should be someone that will guide such person concerning spiritual growth and advancement. This is one of the benefits of the devotional manual. The scriptural passages are quoted there, topics are explained in details. Even if someone got saved now and pick up the devotional, he will understand the things written there.

In our ministry, we have a devotional called **"Your Reality Today-Yoreto"** You have to be such that read and share the devotional manual with your friend. It is time you share the devotional manual with the people you preach to.

The devotional manual is meant for the growth of people. The devotional manual can explain the scripture to the reader. The scripture is clearly explained in the devotional manual each day. Let's encourage our members to share the devotional to people. This is an attempt to make the people to grow. It is all about the growth of people.

Anytime you go out to share the gospel and the souls are won, the next thing is to share the devotional manual with such person. After you lead a person to Christ, give the devotional manual to such person. Since you have left the person, it through the devotionals that you share that you continue your ministrations to the person. It will minister the word of God to that person.

## 2) BOOKS

There are books that can help people's growth. The Bible is also a book. The Greek word for Bible is **"biblio"** which means **sacred book**. We have to share the bible with people and encourage them to read the Bible. You have shared the devotionals; you should encourage the new convert to read the Bible alongside.

Sometimes, you can also give other books written by men of faith. Books are highly important. We read to understand. So, when books are given to the new soul saved, they read some things that will make them to understand the word of God. Some things that may take them five years to contact, by reading books,, they can have access to it now.

If you belong to a ministry values books, simply share the books of the ministry with others. Let freely share the ministry materials in form of books with people.

#### **C) AUDIO AND VIDEO MESSAGES**

Let's share messages with the new convert. This can take a form of audio and video that can enhance their growth. When you preach to someone and got saved, you have to ensure they grow. Give them messages they can listen to, so that that can enhance their growth. Give them audio and video messages they can listen too. When the new convert listens to audio and video messages of the man of God, there are some things they will hear that will create desire in their heart. Also, it will cause a change in their behaviour. So, everyone should always ensure they get audio and video messages across to new convert.



## About the Author

Niyi Makinde is a leadership expert, quotient coach, consultant, author and a Christian minister with an apostolic calling.

His passion is to raise Christian ministers and leaders like himself, as well as to help organisations and businesses maximize their potentials. Apostle Niyi Makinde has been in Christian ministry for over fifteen years. He is the President of Rebirth Global Church, a network of churches across the globe on a mission to empower believers to fulfill their God-given tasks on earth.

He is an apostolic oversight and covering for many other ministries, networks and churches.

## Also by Niyi Makinde

Apostle Niyi Makinde as an Author has written several insightful and powerful books, among which are:

- 1. Divine Instructions
- 2. 12 Laws of Divine Instructions
- 3. Breaking Life Code
- 4. Revolutionary Apostle
- 5. Power to Prosper
- 6. Power to Become
- 7. 53 Laws of Excellence
- 8. ChurchShift
- 9. Business Sense
- 10. Dealing With Human Enemies
- 11. Wisdom For All Round
- 12. WisdomPower
- 13. Prayer Force Volume1
- 14. Multiply
- 15. Tithing
- 16. You are Different
- 17. Phronesis For Dating
- 18. Dating, Marriage and Sex
- 19. Managing Divine People
- 20. Power to Get Wealth
- 21. Spiritual Fatherhood
- 22. Managing Divine People
- 23. Understanding Honor
- 24. Flourish And GrowVolume1
- 25. Faith Dimension Volume1
- 26. Ministry Laws Volume1

- 27. Secrets to Supernatural (Financial) Abundance
- 28. Running Like the Deer
- 29.Prayer Force volume 2
- 30. Making Things Happen
- 31. You are aSeer
- 32. 79 Insights Into Favor
- 33. New Creation
- 34. Prayer Education
- 35. 20 Facts about Human spirit
- 36. Supernatural Visions
- 37. Understanding Church System
- 38. 11 Facts about Human mind
- 39. The Holy Spirit
- 40. Dominion in the realm of Abundance
- 41. Soul Winning Manual
- 42. Maintaining Sound Health
- 43. Faith for Abundance
- 44. New Levels
- 45. Wisdom for Abundance
- 46. The Power of Meditation
- 47. Understanding Supernatural Dreams
- 48. Stop Multiplying in Affliction
- 49. Communication Ethics in Ministry
- 50. Ministry Ethics (Volume 1)
- 51. Warfare for Honor
- 52. Wave of Increase
- 53. Praise for Favor
- 54. Ministers' Training Manual
- 55. Breaking Joy Code
- 56. The Power of His Name
- 57. You are a wonder

- 58. Roar and Soar
- 59. The Minister and the Ministry
- 60. Grace Factor
- 61. Subdue and Dominate
- 62. Flourish and Grow (volume 2)
- 63. Overtake
- 64. Victory over Afflictions
- 65. The Power of Patience
- 66. Stand out to Step out
- 67. Shining like the Sun
- 68. 30 Channels of Wealth
- 69. Breaking into Laughter
- 70. The Power to Dominate
- 71. Enjoying Health
- 72. Stronger than the stronger
- 73. Battle for Wealth
- 74. Wealth Transfer
- 75. Maximum Protection
- 76. The Power to be on Time
- 77. Power Activators
- 78. Essence of Obedience
- 79. The Power of words
- 80. Planting a branch Church
- 81. Dimensions of Power
- 82. Your Reality Today (Yoreto)